

# Simin Li

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CONTACT INFORMATION Management Science  
A.B. Freeman School of Business, Tulane University  
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ACADEMIC POSITION A.B. Freeman School of Business, Tulane University  
Assistant Professor of Management Science, July 2020 - Present

EDUCATION Kellogg School of Management, Northwestern University, Evanston, IL  
Ph.D. in *Operations Management*, September 2015 - June 2020  
Columbia University, New York, NY  
M.S. in *Operations Research*, August 2013 - January 2015  
National University of Singapore, Singapore  
B.S. (Honours) in *Applied Mathematics*, August 2009 - June 2013

RESEARCH INTERESTS Online Platforms, On-Demand Services, Healthcare Operations

PUBLISHED/ACCEPTED “Is Full Price the Full Story When Consumers Have Time and Budget Constraints?” with Achal Bassamboo and Martin A. Lariviere. **Manufacturing & Service Operations Management**, 26(1), 370–388, (January - February 2024).

WORKING PAPERS “Promotional Design for Small Businesses: The Operational Value of Online Deals” with Kejia Hu and Martin A. Lariviere. *Major Revision* for **Management Science**, 2021.  
*Finalist*, IBM Service Science Best Student Paper Competition, 2019.

“Cents of Urgency: The Impact of a Collocated Urgent Care Center on Emergency Department Overuse” with Achal Bassamboo and Martin A. Lariviere. *Reject & Resubmit* for **Manufacturing & Service Operations Management**, 2023.

“Disintermediation Evidence From a Cleaning Platform” with Nil Karacaoglu and Ioannis Stamatopoulos. *Under Revision*, 2024.

“No Call, No Show: Impact of No Show and Its Remedies on Service Platforms” with Nil Karacaoglu. *Major Revision* for **Manufacturing & Service Operations Management**, 2024.

“The Spillover Effects of Giveaways on Gaming Platforms: Evidence from a Quasi-Experiment on Steam” with Campbell Clarkson, Necati Tereyagolu, and Sriram Venkataraman. *Under Review*, Manuscript Available Upon Request, 2024.

“Expedited Service Promises: Evidence from a Food Ordering Platform” with Nil Karacaoglu and Luyi Yang. *Working Paper*, 2024.

TEACHING EXPERIENCE      Instructor at Freeman School of Business, Tulane University  
 MGSC 7000 Business Analytics Practicum (Fa22, Fa23, Fa24, 4.70/5.00)  
 Course offered in the Master of Business Analytics program  
 Course covers data cleaning, data visualization, and descriptive analysis with R, along with experiential learning through field trips and industry colloquiums

MGSC 3010 Intro to Business Analytics (Sp21, Sp22, Fa22, Fa23, Fa24, 4.17/5.00)  
 Course offered to the Undergraduate Business major students  
 Course covers linear and nonlinear optimization, probability and simulation, forecasting models, and spreadsheet modeling

Teaching Assistant at Kellogg School of Management, Northwestern University  
 OPNS 430, OPNS 438 Operations Management (MBA core, turbo)  
 KELLG MA 324 Operations and Supply Chain Strategy (Undergraduate)

OTHER RESEARCH      “Numerical Methods Design for Simulating Dipolar Bose-Einstein Condensates” with Weizhu Bao. *Undergraduate Honours Thesis*, 2013.

PROFESSIONAL EXPERIENCE      Data Scientist, Microsoft, Redmond, WA, March 2015 - September 2015  
 Uncovered how Cortana built-in features drive Bing search usage and engagement.  
 Predicted the size of WMC/WMP active user population after Windows update.

Decision Analytics, EXL Services, New York, NY, June 2014 – August 2014  
 Designed and implemented an optimal strategy to allocate advertising expenditure across channels.

Market Research, British American Tobacco, Singapore, June 2012 – August 2012  
 Compared the effectiveness of various promotional strategies for cigarette products.  
 Analyzed price elasticity for product groups using sales and shipment data.

INVITED TALKS      The Chinese University of Hong Kong (Shenzhen) Business School (November 2019)  
 Gies College of Business, University of Illinois at Urbana-Champaign (December 2019)  
 Carlson School of Management, University of Minnesota (December 2019)  
 McDonough School of Business, Georgetown University (December 2019)  
 Darla Moore School of Business, University of South Carolina (December 2019)  
 Tuck School of Business, Dartmouth College (December 2019)  
 Hong Kong University of Science and Technology Business School (January 2020)  
 A.B. Freeman School of Business, Tulane University (February 2020)  
 Smeal College of Business, Pennsylvania State University (November 2022)

CONFERENCE TALKS      “No Call, No Show: Impact of No Show and Its Remedies on Service Platforms”  
 2023 INFORMS

“Expedited Service Promises: Evidence from a Food Ordering Platform”  
 2024 MSOM, 2024 INFORMS (scheduled)

“Disintermediation Evidence From a Cleaning Platform”  
2023 POMS

“Cents of Urgency: The Impact of a Collocated Urgent Care Center on ED Overuse”  
2022 INFORMS, 2021 *M&SOM* SIG Meeting, 2020 INFORMS  
2022 Workshop for Empirical Research in Operations Management

“Promotional Design for Small Businesses: The Operational Value of Online Deals”  
2021 *M&SOM*, 2019 INFORMS Annual Meeting, 2019 POMS  
2019 Workshop for Empirical Research in Operations Management

“Is Full Price the Full Story When Consumers Have Time and Budget Constraints?”  
2019 INFORMS Annual Meeting, 2017 INFORMS Annual Meeting

SERVICE

Journal referee: Management Science (2021, 2023, 2024),  
Health Care Management Science (2024),  
Manufacturing & Service Operations Management (2022, 2023, 2024), Production  
and Operations Management (2020, 2021, 2022, 2023, 2024)

Review for competitions and conferences:

Healthcare OM SIG track

Technology, Innovation, and Entrepreneurship (TIE) SIG track

Best working paper competition for Behavioral OM Section

Best working paper competition for Technology, Innovation Management, and En-  
trepreneurship Section (TIMES)

International Conference on Information Systems (ICIS)